## Marketing with Pinterest

### Karen Tiede

Red Tuxedo



## Agenda

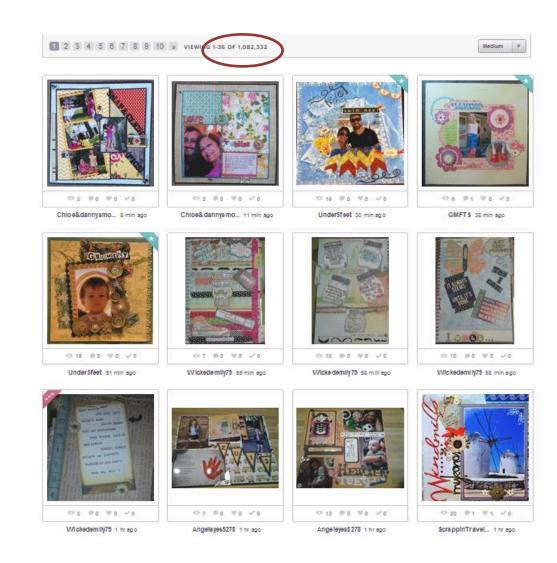
- Intro to Pinterest
- Board ideas
- Business skills
- Good pins
- Business accounts
- Business analytics

- Selling on Pinterest
- Copyright
- Board ideas, revisited
- Additional resources



# Pinterest

- Scrapbook
- Gift registry
- BUYING traffic
- Long half life
- >1 right answer



# Google



#### Shop for wedding dress on Google



Wedding Dress





\$159.99 JJsHouse.com Dressale.com



Mori Lee 2915 Wedding \$786.00



Sweetheart Empire Beac... \$154.00



Sponsored (1)

Wedding \$251.99 Victoria's Brid... Outerinner.com SimplyBridal

Shop by price: Up to \$200 \$200 - \$350 \$350 - \$600

#### Wedding Dresses, Bridal Gowns, Wedding Gowns - David's Bridal

www.davidsbridal.com/Browse Bridal-Gowns \*

Shop David's Bridal for a large selection of unique wedding dresses and designer bridal gowns to make your wedding day perfect.

All Gowns - Bridal Gowns Under \$800 - White by Vera Wang - Plus Sizes

#### Designer Wedding Gowns Featuring the Best Fit in the Industry ...

www.maggiesottero.com/ \*

An innovator in the industry, this multi-award winning designer label offers brides the best fit in the industry, coupled with the highest quality fabrics, Swarovski ...

#### TheKnot.com - Wedding Planning - Wedding Ideas- Wedding Dress... www.theknot.com/ \*

Everything you need to plan your wedding, literally! Wedding dresses, planning tools, wedding ideas, inspiration, photos, plus the best wedding vendors. 1.252 people +1'd this

#### Allure Bridals: Wedding Dresses | Bridal & Bridesmaid, Formal Go...

www.allurebridals.com/ \*

Allure Bridals is one of the premier designers of wedding dresses, bridesmaid dresses, bridal and formal gowns. Browse our collection and visit one of our ...

#### Kleinfeld Bridal - The Largest Selection of Wedding Dresses in the ... kleinfeldbridal.com/ \*

Kleinfeld Bridal carries the largest selection of couture wedding dresses. designer exclusives, plus size wedding gowns, headpieces and accessories. Bridal Gown Search Results - Pnina Tornai - Shop - Say Yes to the Dress

#### Bridal Gowns, Wedding Dresses by Jim Hjelm Bridal - JLM Couture www.jlmcouture.com/Jim-Hjelm \*

The Jim Hjelm Bridal gowns collection, designed by Francesca Pitera, features wedding gowns that satisfy the most discerning consumer. Francesca's talent for ...

#### Wedding Dresses: The Dessy Group

www.dessy.com/wedding-dresses/ -

Our wedding dresses are ideal for the bride who prefers elegant simplicity. View the gowns: find a retailer.

#### Wedding dresses bridal gowns, prom dresses, bridesmaid dress...

w.morilee.com/ \*

Mori Lee features wedding dresses and gowns, bridal and prom dresses, quinceanera gowns, cocktail, formal and bridesmaid dresses, homecoming dresses. ....

#### Wedding dress - Wikipedia, the free encyclopedia

en.wikipedia.org/wiki/Wedding dress \*

A wedding dress or wedding gown is the clothing worn by a bride during a wedding ceremony. Color, style and ceremonial importance of the gown can depend ....

#### Images for wedding dress - Report images













#### In-depth articles



#### Kate Moss: Kiss Me, Kate - Magazine - Voque

In the flurry of pre-wedding madness and nerves, the one thing that is keeping Kate sane is the dress. With characteristic loyalty, she has asked her beleaguered friend John ...



VOGUE



#### Can Weddings Be Saved? Only by Legalizing Gay ...

If fairness and equality don't clinch the argument for gay marriage, consider its positive effect on an entrenched modern monstrosity—the wedding itself. From ring to dress to ...





#### Style Me Pretty: Wedding Attire | LaurenConrad.com

Black tie (or "formal" attire) is the most formal of all wedding dress codes. Most often, black tie weddings are in the evenings so turn up the glamour and bring on the beads ...

laurenconrad.com - by Lauren Conrad

Ads related to wedding dress ①

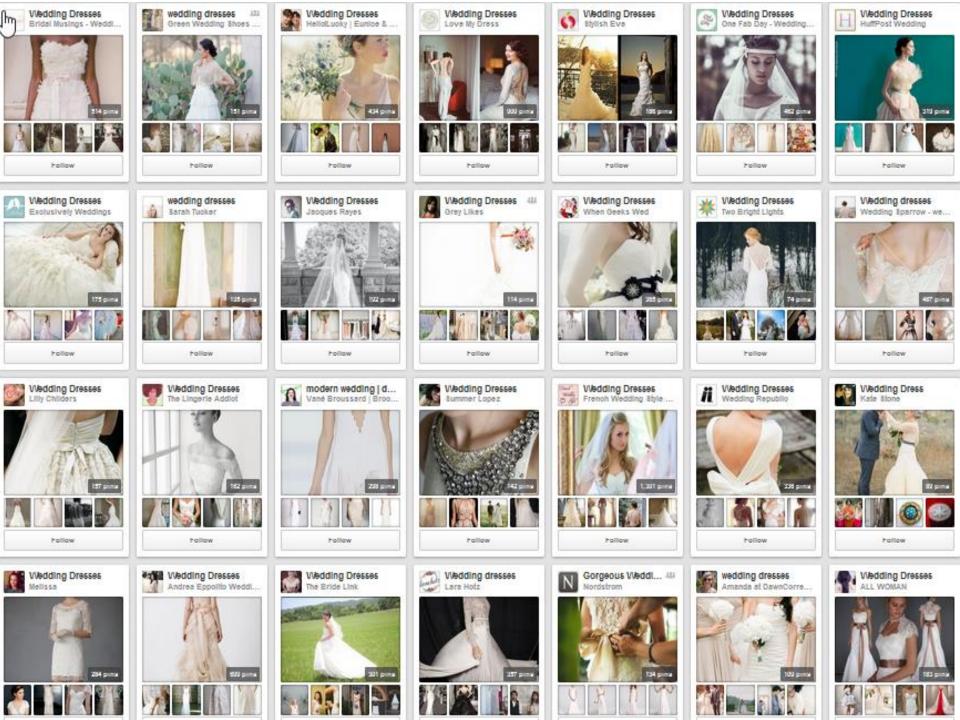
Wedding Dress, 70% Sale 1 (877) 905 3705

www.simplybridal.com/Wedding+Dress [\*]

★★★★★ 350 reviews for simplybridal.com

30 Day Riskfree Returns, \$99 Up. Sale on all Wedding Dress

30 Day Guarantee & Free Returns - Why Buy From Us - FAQ





Wedding Dress 9 repone I total

Man Wedding Drew

Proced by Wedding Prom Dresses



wedding dress

Streets Allies

Mark Weddings

A Janua Pendistan

Vintage wedding dress

Dreposa Street



Wedding dress-

5 reports 1 little

Bell Day

Na onto



wedding dress

79 reports 21 lides

Connect by

15 1/4 Wedding Dreone

Brayola Paraonal the Shop



wedding dress

Manage Weddings

A Jenna Pendiaton

7 reports







Planned by

Pinned by



Wedding Dress

19 reports 8 lotes

frinned by







Potential by



## Agenda

- Intro to Pinterest
- Board ideas
- Business skills
- Good pins
- Business accounts
- Business analytics

- Selling on Pinterest
- Copyright
- Board ideas, revisited
- Additional resources



## **Board Ideas**

- Neighborhoods / subdivisions
- Individual homes (\$1M+)
- Schools
- Landscapers
- Facilities
- Golf
- Local events
- HDCP accessibility

- Restores / thrift
- Hardware stores
- Local news
- Services (gas, cable...)
- Libraries
- Floor plans
- Realtors' stories
- Bios / Our agents

**Follow Corcoran Group** 

# Vacation / Destination Boards What do your visitors want to know?

- Properties
- Amenities
- Festivals
- Equipment rentals
- Nearby attractions
- Rainy day fun

- Shopping / antiques
- Discount shopping
- Services
- Restaurants
- Health care
- Hobby shops



## Accounts to Follow

\*/corcorangroup

Builders

\*/realtordotcom

- who they follow
- \*/luxuryhomemagaz
- \*/corealtors
- \*/angieslist
- \*/zillow
- \*/trulia

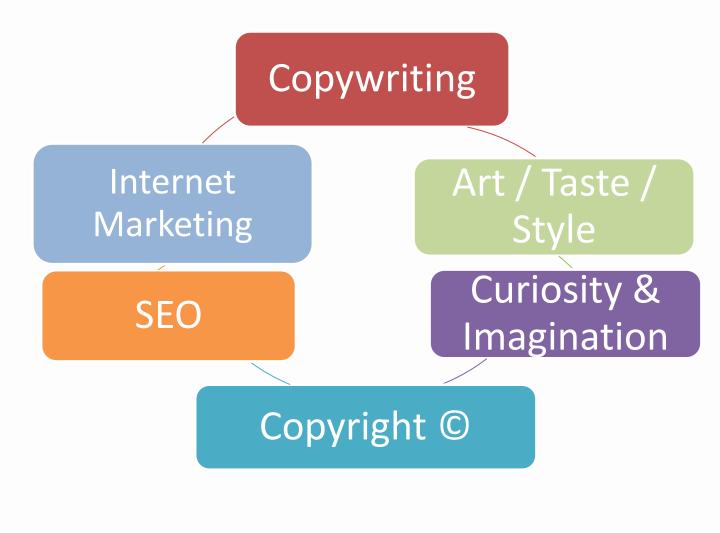


## Agenda

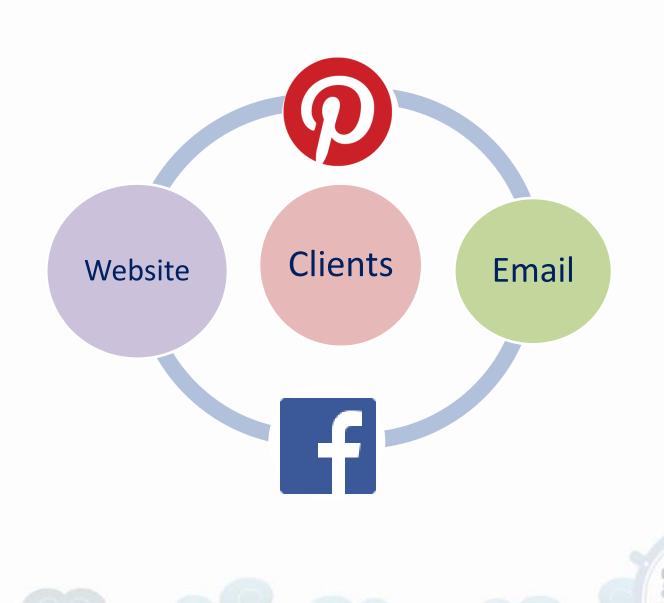
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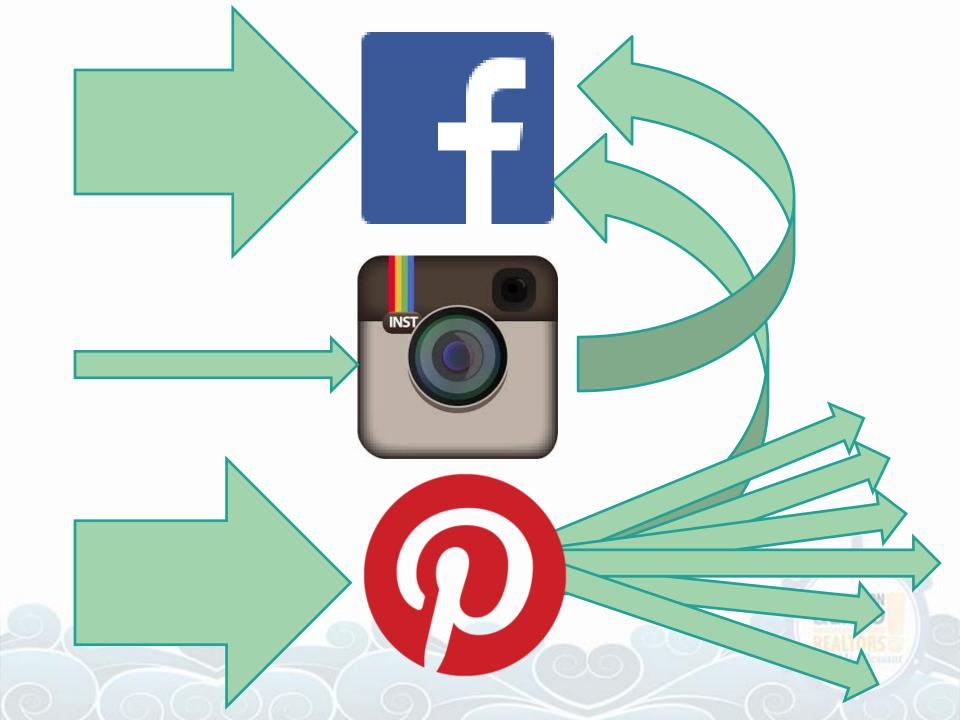
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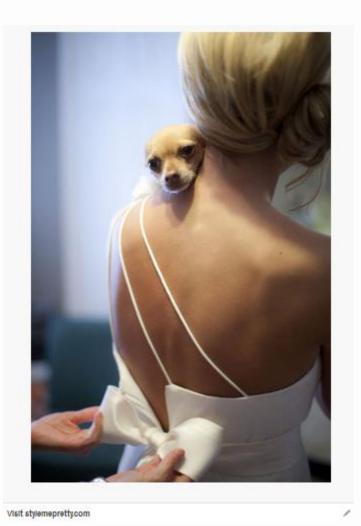


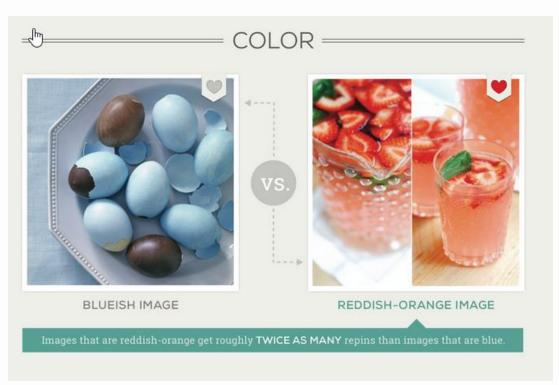
## Agenda

- Intro to Pinterest
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- Tying Pinterest to your website
- Selling on Pinterest
- Copyright
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- Additional resources
- Ideas for boards







#### From Curalate: the-perfect-pinterest-pin-how-to-optimize-your-images-formaximum-engagement-on-pinterest

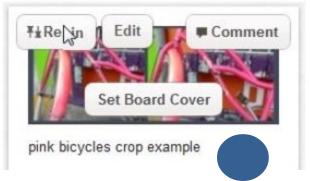
## Search on "Curalate perfect pin"





Before and after cropped shots for an image of "Costa Rica Color." Removed pavement at left and bottom to feature more color.

# TALL WS.



Wilde





## Oops



Exceptional pieces Dior VIII /
Accueil collections / Fine
Timepieces / Timepieces /
JEWELRY AND TIMEPIECES /
Dior official website



from dior.com



Video - Private Properties: Celine Dion Lists Florida Compound for \$72M - WSJ.com

Pinned from live.wsj.com





Planed by Vanessa Vella



onto

Fantasy Forts

VS. III Lala



Celine Dion lists Jupiter Island home for \$72M.





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## Help millions of people discover your business and share it with others.

Join as a business

Already have an account? Convert here.

#### **Get Started**

Set up your business account and get prepped to pin.



#### Basics

Learn how to connect with pinners and pin like a pro.



#### Success stories

See how businesses are doing Pinterest right.

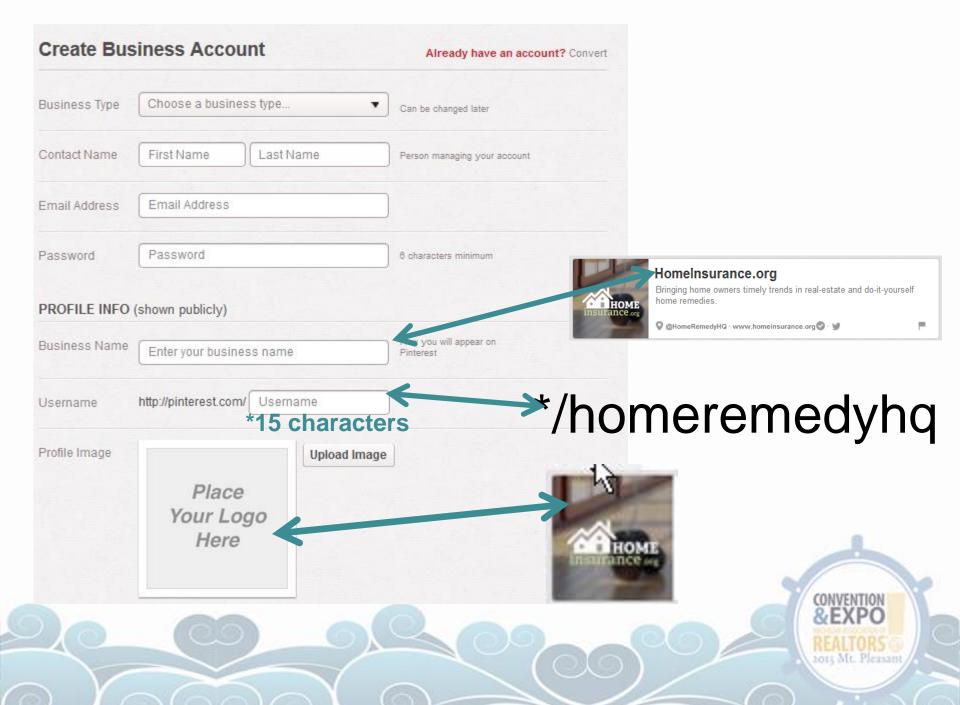


#### Tools

Learn more about promoting pins, analytics and more.



http://business.pinterest.com/





#### Red Tuxedo

Taxonomy: how your business and your life can be organized and presented to best represent you and support your work. Pinterest is one of my favorite tools for all of the above!



Following



Philip Nixon



Sabrina Majeed



Liz K

Get Started

0 Boards

0 Pins

0 Likes Activity Edit Profile

0 Followers

17 Following

#### Get started with your new business account!



#### Verify your website

Allow users to see your full web site URL on your profile and in search results.

**Verify Website** 

dismiss



#### Create new boards

Use boards to share your values, feature new content and inspire your fans.

Create a Board

dismiss

#### Start pinning

Install the Pin It Bookmarklet to start pinning! The Bookmarklet lets you easily pin an image from any website and add it to one of your boards.

Add Bookmarklet

dismiss

#### Drive traffic back

Make it easy for people to pin from your website to Pinterest. This helps other users find your content.



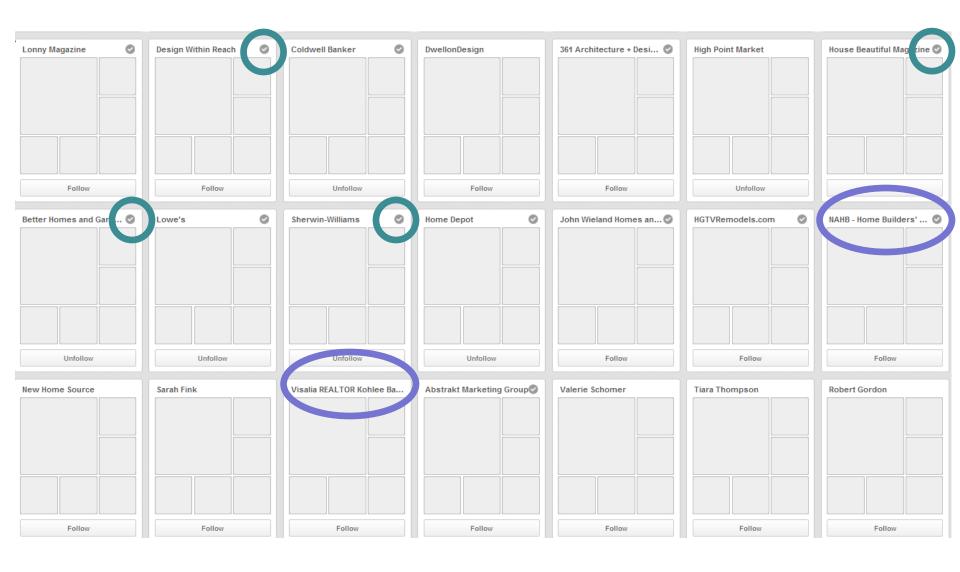
Add Pin It Button

dismiss

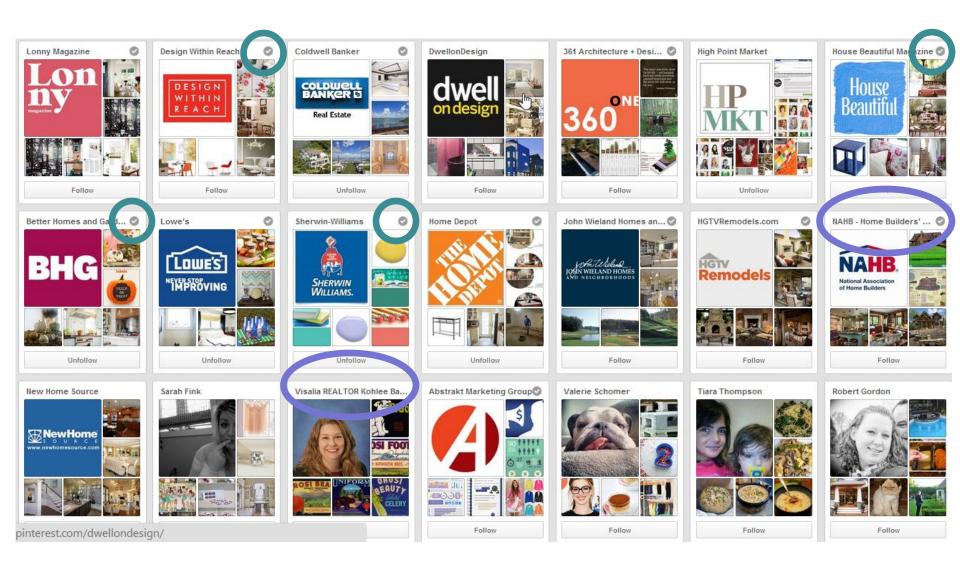
To learn more, visit business.pinterest.com



## \*/realtordotcom



## \*/realtordotcom





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#### Add Bookmarklet

dismiss

#### Drive traffic back

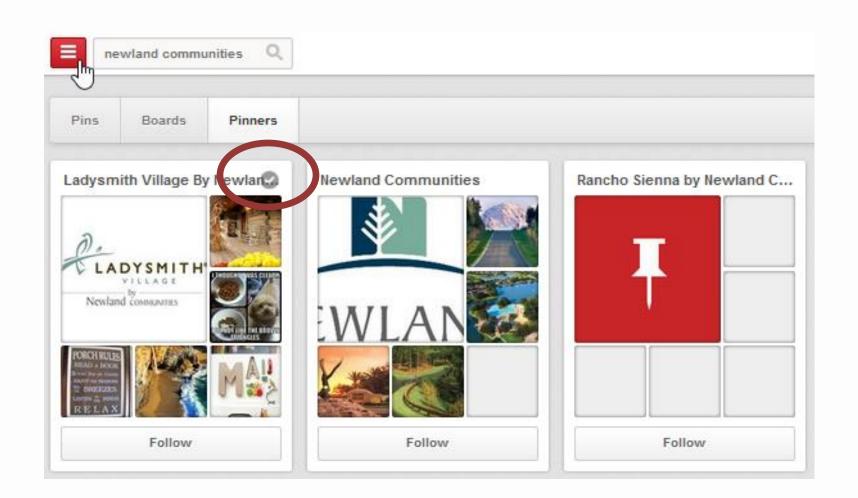
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Add Pin It Button

dismiss







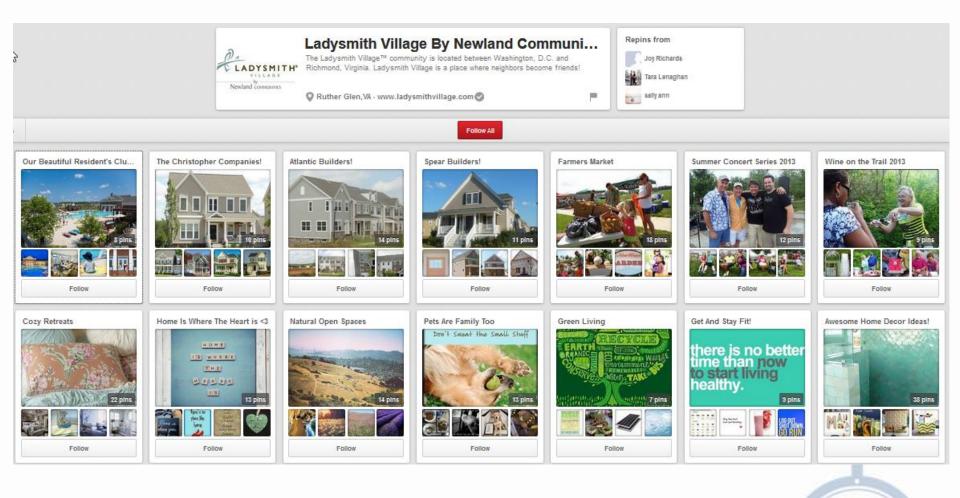
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- Facilities
- Golf
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- HDCP accessibility
- Restores / thrift

- Hardware stores
- Local news
- Services (gas, cable...)
- Libraries
- Floor plans
- Realtors' stories
- Bios / Our agents
- Follow Corcoran Group



## **New Community**





## **National Builder**





#### **Ashton Woods Homes**

Ashton Woods Homes is the premiere choice for home buyers! We offer luxurious, energy-efficient, affordable new homes. Look around, do you see anything you love?

Q Atlanta, Austin, Dallas, H... - www.ashtonwoodshome... 🕲 · 🛒 - 📳







Unfollow All

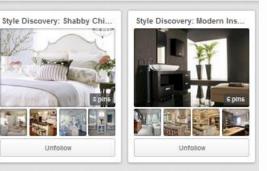










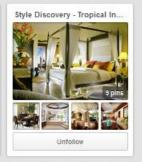






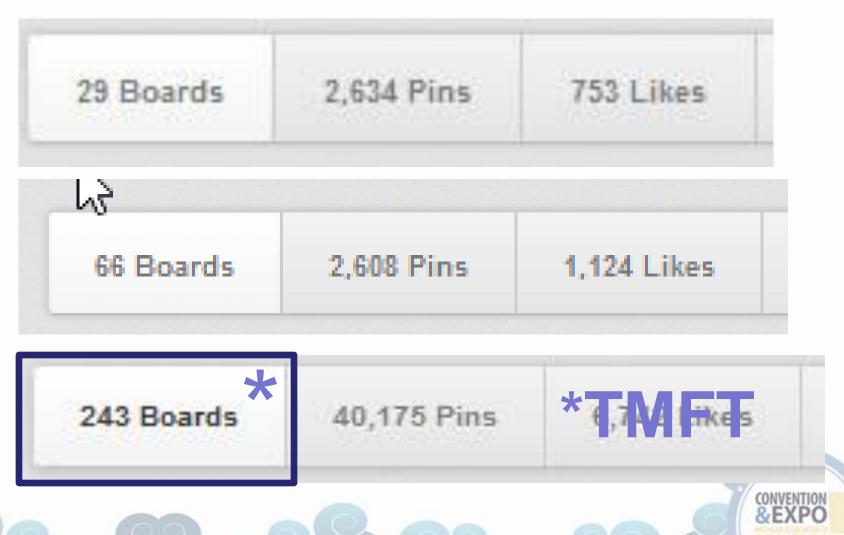








## **How Many Boards?**





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Following



Philip Nixon



Sabrina Majeed



Liz K

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Verify Website

dismiss

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Add Bookmarklet

dismiss



#### Drive traffic back

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Add Pin It Button

dismiss



## Using **Pinterest**

http://about.pinterest.com/goodies/



- Pin images from websites; esp. YOURS
- Repin images from within Pinterest
- Upload images from a camera



## Pin from YOUR Website

Unfollow Board



Beautiful homes for sale in Phoenix - Visit San Rafael at Portales in Palm Valley

Planed from ashtonwoodshomes.com



Dream Home of the Day: June 26, 2012 - Las Colinas at Seville in Gilbert, Arizona!

Pinned from ashlonwoodshomes.com



Dream Home of the Day: June 18, 2012 - Gorgeous homes nestled among mature oak trees and beautiful greenbelts in Ridgeview - Austin, Texas!

2 replins

Pinned from



Gorgeous homes in Sandy Springs!

ashtonwoodshomes.com



Vina Solana by Ashton Woods Homes E Ocotillo Rd & S Cooper Rd Chandler, AZ 85249 Price: TBD Single Family Homes Check out this new home community in Chandler, AZ NewHomesDirectory... - Vina Solana by Ashton Woods

Homes: 2 repins 2 likes

Pinned from newhomesdirectory.com



Dream Home of the Day: June 12, 2012: The Riviera at Lyon's Gate in Gilbert Arizonal



Beautiful homes in a beautiful setting! Visit Stonegrove





Dream Home of the Day: June 27, 2012 - Experience quality and elegance at Notting Hill where 3 car carriage garages and 3 sides bricks are included, located in West Forsyth. Atlanta!

2 replns 2 likes

ashfonwoodshomes.com



Dream Home of the Day: June 13, 2012: Gorgeous, energyefficient townhomes in Crenshaw Reserve in Lutz



Gorgeous homes in the Atlanta area - Visit Stonegrove Overlook in Johns Creek!

ashtonwoodshomes.com



Dream Home of the Day: June 29, 2012 - Summerglen is a beautiful, master-planned community offering acres of nature trails, parks and greenbelts in San Antonio. Texas!

2 replas 1 like

Pinned from ashtonwoodshomes.com



Dream Home of the Day: June 15, 2012: Beautiful homes set against blue skies in Paloma Lake! Round Rock Texas near Austin!



Dream Home of the Day in Sandy Springs

6 replns 1 like

ashtonwoodshomes.com



Dream Home of the Day!

Ashton Woods Homes



Dream Home of the Day: June 20, 2012! Conveniently located in the heart of Raleigh, Glenlake South boasts a most desirable location overlooking the beautiful Crabtree Valley, another winning new home design from Ashton Woods Homes.



Come see "Big Red" - Vibrant, energy-efficient home plans specifically designed for our Laureate Park Community, which sits within Lake Nona in Southeast Orlando!

Pinned from ashtonwoodshomes.com



Dream Home of the Day: June 25, 2012 -With a gorgeous clubhouse, 3 pools, meeting areas, 2 gourmet kitchens, an outdoor kitchen, 24 hour weight room there is something for everyone in Aliana - Richmond.

8 replins 3 likes



Ashlon Woods Homes



Dream Home of the Day: June





## Mix It Up

#### Style Discovery: Western Inspired Design





Western inspired design - family and dining rooms

8 repins 1 like

Pinned from Interiordesign6.com



Western inspired design - dining room

21 repins 2 likes

Pinned from

houseinterlorhome.com

Unfollow Board



Western inspired design - living room

17 repins 1 like

Pinned from statedesign.com



Western inspired design - dining room

21 replas 1 like

Planed from antekshome.com



Western inspired design kitchen

4 regins

Planed from Interlordesignpro.org

No pins from builder site



### Pin Marketing Materials



Where is it? Lead generation "contest"



### Pin Real Estate Info

#### THE WALL STREET JOURNAL

Real Estate

REAL ESTATE

This Man's Castle Isn't His Home—It's His Winery



In France, Wine Without the Work for Luxury Home Buyers

A Look at the Residential Market for Wineries

A Case for Virginia

A Family Goes Back to Its Roots

Phil Jackson's Montana Lake Home

What Rising Interest Rates Mean for Home Prices

**Housing Inventory Crunch Starting to Slowly Ease** 

**Greater New York** 



### Oops

Homes in Briar Chapel



Saussy Burbanks, Tillman

Pinned from briarchapeinc.com



Uploaded by Briar Chapel



MI Villa

Briar Chapel



Wonderful Saussy Burbank home!

4 repline 1 like

Pinned from briarchapeinc.com



Owners suite in David Weekley home

1 repln

Briar Chapel



Homes by Dickerson "Jacob"

Uploaded by Briar Chapel units in Briar Chapel. Check out the pops of color!



Riverton Four by Homes by Dickerson

1 repin

Pinned from briarchapeinc.com



Villa Sienna





Saussy Burbank home

1 repin



How great is this house by @Homes By Dickerson!? The balcony makes it so unique.

Pinned from briarchapeinc.com



Soo cute! Love this Homes by Dickerson home

7 replns 2 likes

Pinned from briarchapeinc.com



Love the porches!

2 repins

Uploaded by Briar Chapel



Sun room in custom home 1 repin

Love this single story house model Magnolia A by M/I Homes!

4 replns 5 likes

Pinned from briarchapeinc.com



Great bathroom!

1 repin

Uploaded by Briar Chapel



Custom Home

1 repln

Uploaded by Briar Chapel

LONGINGINES by Gaussy Durbain. located in Briar Chapel



Wilson C, Saussy Burbank, Love the color!

2 replns

Pinned from briarchapeinc.com



Lovely back yard

Uploaded by Briar Chapel



David Weekley Home

1 repln

Uploaded by Briar Chapel



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Following



Philip Nixon



Sabrina Majeed



Liz K

Get Started

0 Boards

0 Pins

0 Likes

Activity

Edit Profile

0 Followers

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### Get started with your new business account!



### Verify your website

Allow users to see your full web site URL on your profile and in search results.

Verify Website

dismiss

#### Create new boards

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#### Create a Board

dismiss

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#### Add Bookmarklet

dismiss

your content.

Pinit 11K+

Drive traffic back

Add Pin It Button

Make it easy for people to pin

from your website to Pinterest.

This helps other users find

dismiss

To learn more, visit business.pinterest.com



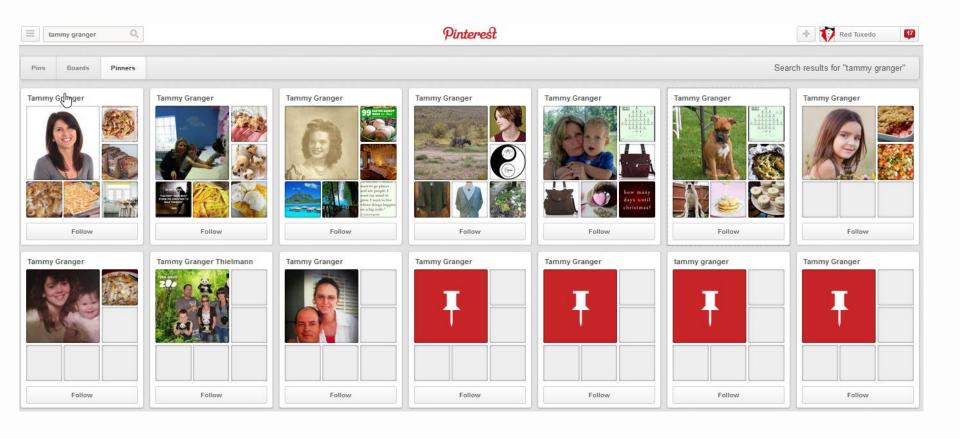
### Link Your Website

- Add Pinterest to social media icon plugins
- Send web traffic to your Pinterest Account:



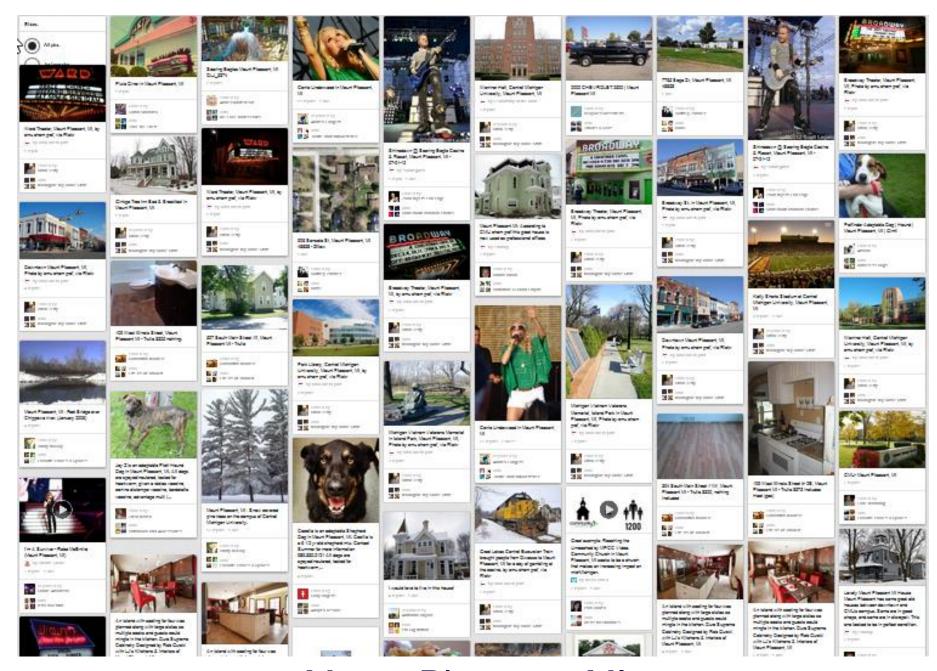
Encourage visitors to pin your images to their account:



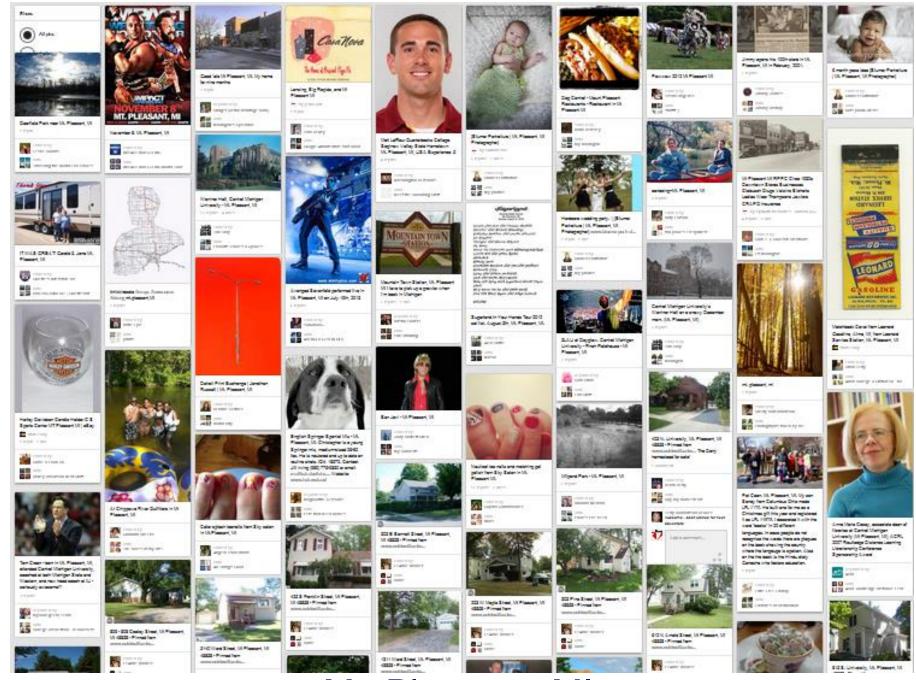


Tammy Granger (Which account is a designer?)



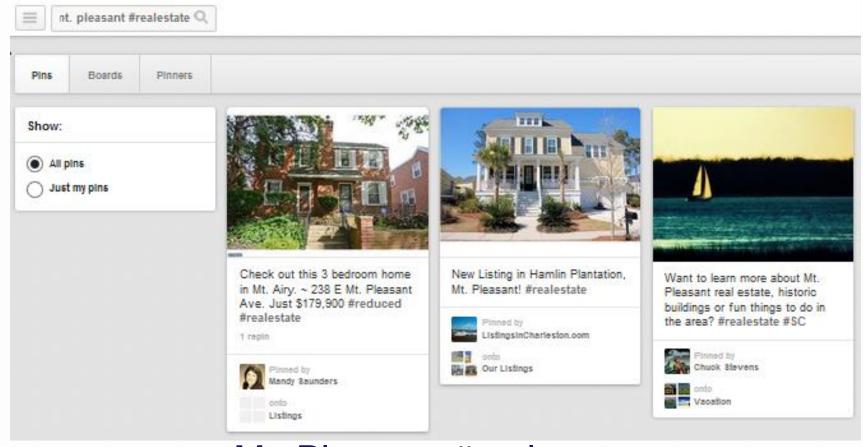


### Mount Pleasant, MI



### Mt. Pleasant, MI

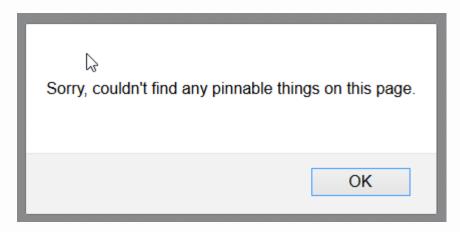
# #hashtags #help



Mt. Pleasant #realestate



# **Test Website**



Sorry, pinning is not allowed from this page. Please contact the site operator if you have any questions.

OK





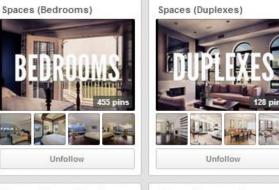
# Corcoran Group

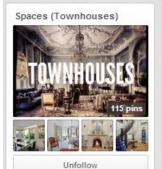












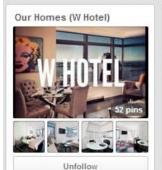






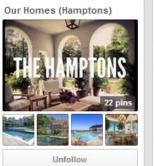


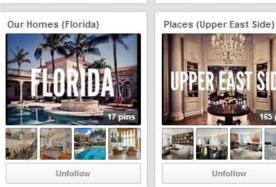




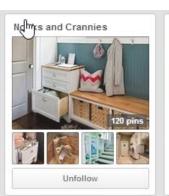








# \*/major site









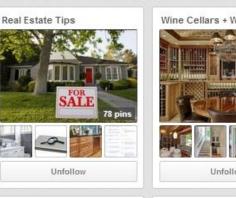






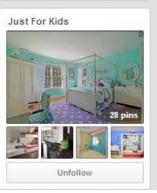




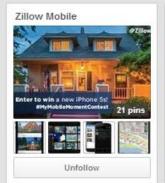


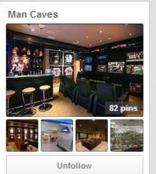








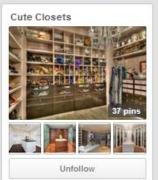






# \*/major site







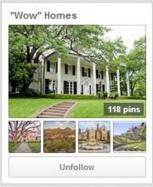


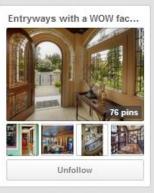


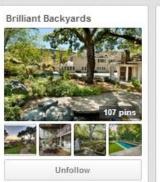


Unfollow



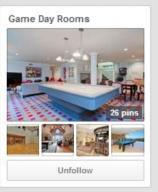






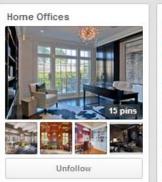






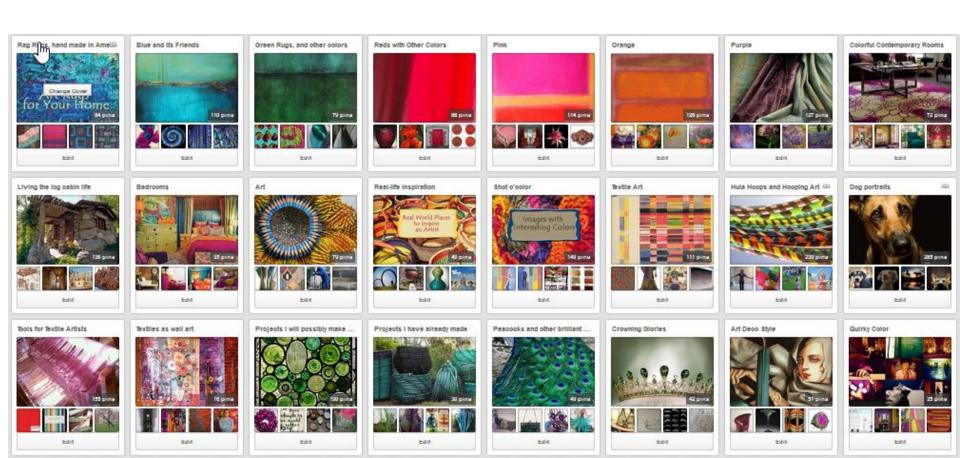








# \*/artist site



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Floating Gold Square Rag Rug



All Patterns, Feddies, Feddies



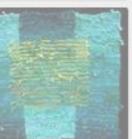
Flamingo sniffing pink peonles.

Market Freds Art Huge





Patchwork sampler rag analytics



floating square recycled hishirt

Creme 114e.

Seni McCallum

10 33 No. of Lots



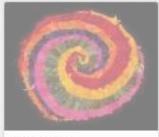
May Poppy & Lupine

Warter Lindy Art Huge

Mill Heat with Other Colors







Click to Close

femde Zwert

All those Well hergings...





Green and Pink triple spiral petall.



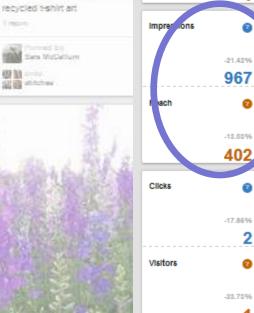
Hard Hard Delegan.







0











D+---















Sep 88, 2013 - Sep 23, 2013



The real trick is to think of these 'markers' as color delivery systems for substrates that have, historically, been difficult to color. Use them for spot 'tie' dye" by moving the link with isopropyl alcohol, then heat set.

Penny Waddox





Floating Gold Square Rag Rug



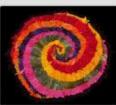








Millionia Millionia



Gulp. Hand loomed rag rug. (Colors of India, 48" diameter, Colors on India was inspired by a picture of an Indian spice market. ] A rug made by hand, from recycled tshirts, repurposed, or otherwise reused clothing, sheets, blankets and waste fabric is called a 'rag rug." Rag rugs can be woven on a loom, crocheted, knit, and made with several other techniques.



Seth Sample Brooks



🖥 🚔 onto 🌃 😹 Addwly loom knitting



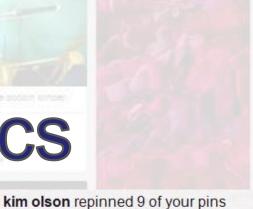








# analytics































kim olson 2237 pins - 39 boards



repinned tented bed onto Decorating ideas



repinned Beautiful, Spanish style decor. onto Decorating ideas



repinned More draping onto Decorating ideas



repinned COLOR! This was in Phoenix Home ... onto Decorating ideas



repinned Bright, acidic colours onto Decorating ideas



repinned Collect cloud pictures. You never know ... onto Decorating ideas



repinned Orange and pinks on a high-rise ... onto Decorating ideas



repinned Pretty bohemian bedroom onto Decorating ideas



repinned Bex Hale's Design Portfolio: Page ... onto Decorating ideas



















### Karen Tiede Art...



# analytics























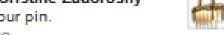
### Karen Tiede Art...



### Notifications

Edit

Fabiene Cristine Zadorosny pinned your pin. 1 hour ago



Saskia Everingham, Darice H and 9 others pinned your pin. 5 hours ago



Tessa Dietze, Orda Kora and 1 other pinned your pin. 8 hours ago



Katie likes your pin.





Jane Hall pinned your pin.

8 hours ago





Jane Hall pinned your pin.

8 hours ago





Annette pinned your pin.





# Agenda

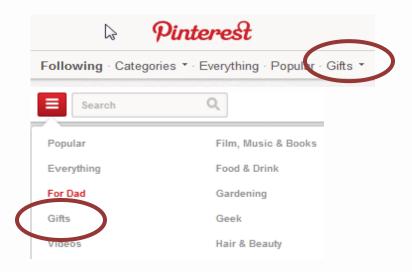
- Intro to Pinterest
- Board ideas
- Business skills
- Good pins
- Business accounts
- Business analytics

- Selling on Pinterest
- Copyright
- Board ideas, revisited
- Additional resources



### Selling on Pinterest

- Add a price in \$, £, €
- Adds pin to Gifts category





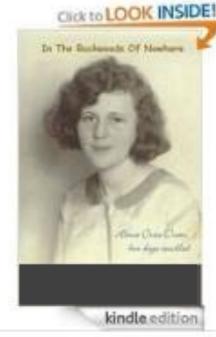
Close up of Colors of India, a spiral rag rug made from #reoyoled clothing and t shirts. Hank knit. 48° diameter. \$1200.

Close up of Colors of India, a spiral rag rug made from #recycled clothing and t shirts. Hand knit. 48" diameter \$1200.

21 repins 5 likes







In The Backwoods Of Nowhere: An story. \$2.99



amazing woman, an amazing true

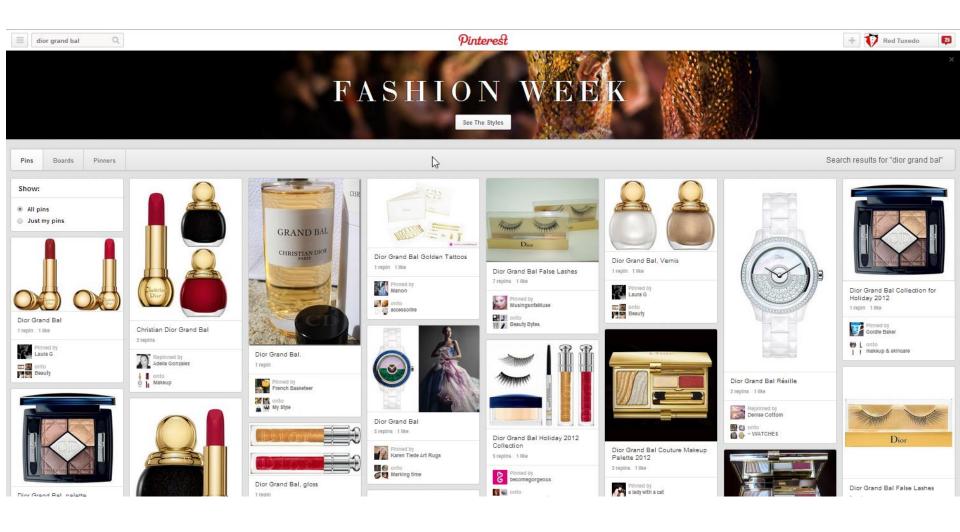


onto

Pinned by

mazing true

# Sponsored Pins





#### Hi there!

Thanks for everything you do to help make Pinterest a great service for pinners.

Millions of people use Pinterest to discover and do things they love, and we want to be sure it's a service that will be here to stay.

To help make sure it does, we're going to start experimenting with promoting certain pins from a select group of partners. For this first test, we'll promote a few pins in search and category feeds to get a feel for how they work. We'll then use what we learn to figure out what kind of products and tools we should build down the road to help partners like you get the most out of Pinterest.

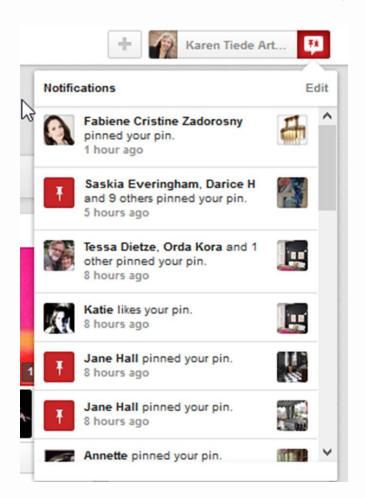
If you're interested in getting updates on our progress, please fill out this form and we'll keep you posted.

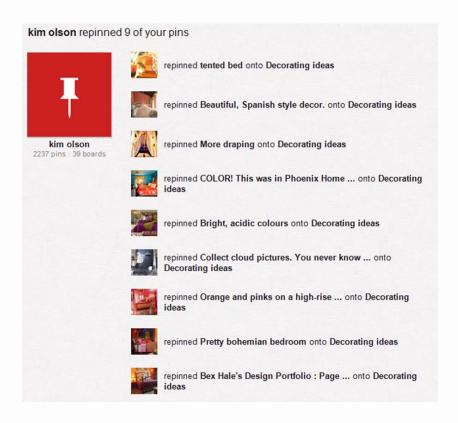
Thanks for pinning with us!

- The Pinterest Partner Team

### business.pinterest.com/promoting-pins/

### **Attract Followers**

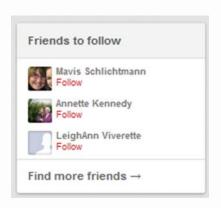






### **Attract Followers**

- Follow
- Repin
- Comment
- Group boards by office ?
- Invite followers
- Link FB to Pinterest
- Send pins to FB





# Agenda

- Intro to Pinterest
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- Pin from original sources
- Give "traffic" credit with URLs
- Google image search to trace source
- You own copyright of your own images
- Negotiate Pinterest with professionals
- "Public domain" means "the owner has been dead for 70 years"
- Pin from sites with the "Pin it" button



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### Cary Living Magazine

- Galleries & upscale shopping
- Dentists
- Restaurants
- Doctors
- "Top 10" lists (BBQ, umbrella drinks)
- Resale
- Shoe stores

- Street fair(s)
- Public art around Cary
- Art Walk stops
- Farmers' markets
- Collections
- Schools
- Places to walk dogs, run, etc.



### Senior Market

- Facilities
- Amenities
- Home care ideas
- Agencies
- Staff bios, interviews
- Staff favorites
- Tools & solutions

- Scam alerts
- Info pins
- Caregiver info
- Age-related conditions
- Offbeat and fun—
   giant chickens, belted
   animals



### **Interiors**

- Colors
- Fabric (by color, by pattern)
- Window covering styles
- In-process images
- Before & afters
- Elle Décor's "14 great XYZ" monthly feature
- Theater curtains
- Shades curtains drapes blinds
- Valance styles & ideas

- Lighting
- Windows
- Wallpaper
- Floor covering
- Stain removal
- Fabric care
- Great windows in the movies
- Bedroom furnishings
- Outdoor



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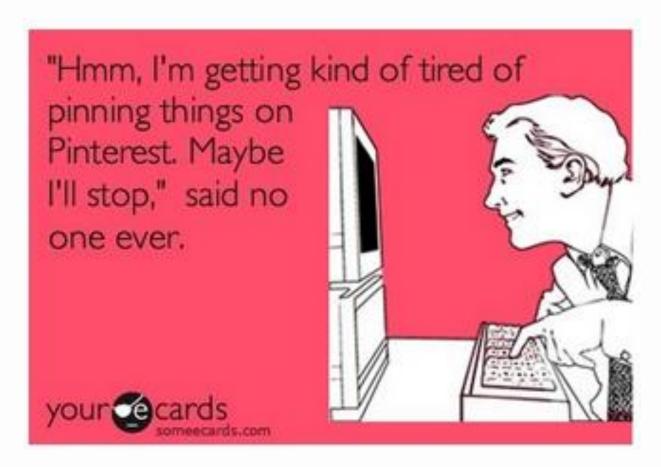




Have you seen our new 'Create A
Pin' tool, that is part of the
Pin4Ever Power Tools? It is like
Quozio, only a lot more features.
You can see this and other
features at Pin4Ever.com

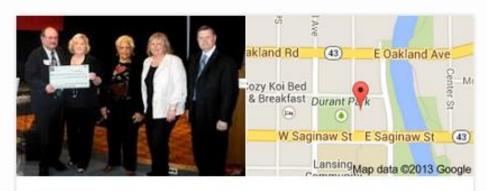
Pin4Ever.com





## www.red-tuxedo.com/MIAR





### Michigan Association of REALTORS

Directions

Be the first to review

Address: 720 N Washington Ave, Lansing, MI 48906

Phone: (517) 372-8890

Hours: Wednesday 8:00 am - 5:00 pm - See all

Reviews

Be the first to review

More reviews: reviewof.net

# Google Local Page MUST have legitimate reviews

